



CITY OF SALEM

SOLE SOURCE JUSTIFICATION FORM

Date: 1/6/2026 Purchase Order Number: 2026-0461

Purchase Order Number: 2026-0461

Department: Water and Sewer Division: Sewer

Division: Sewer

Contact: Patrick Thompson

Vendor Name: Tencarva Cost: \$ 9,033.70

SOLE SOURCE JUSTIFICATION

INITIAL ALL ENTRIES THAT APPLY

1. Vendor is the original equipment manufacturer; there are no regional distributors.
2. The parts/equipment are not interchangeable with similar parts of another manufacturer.
3. This is the only equipment that meets the specialized needs of the department and performs the intended function.
4. Detailed justification is available which establishes beyond doubt that the Vendor is the only source practicably available to provide the item or service required (attach details).

By signing below, I recommend that competitive procurement be waived, and that the service or material on the attached Requisition/PO be purchased as a sole source.

Signed:  Department Head

Approved: Benjamin K. Denton
Purchasing

If applicable, attach additional justification information to this form.



Sales Quotation

Quotation Number: T212408	Quotation Date: 01/06/2026	Sales Engineer: CHRISTIAN WORKMAN
Revision No: 1	Date Printed: 01/06/2026	Phone: (C) (804) 614-9079 (O) 804-639-4646
Customer Number: 111413		cworkman@tencarva.com
Customer RFQ: Billy Williams Parts	Order Contact: PATRICK THOMPSON	Branch: VA RICHMOND

Document Address:
CITY OF SALEM
WATER DEPARTMENT
PO BOX 869
SALEM VA 24153

Delivery Address:
CITY OF SALEM
WATER DEPARTMENT
1250 TIDEWATER STREET
SALEM VA 24153

Payment Terms: Net 30	Customer Contact: BILL WILLIAMS
Terms of Delivery: FOB SHIPPING POINT PREPAID & ALLOW	Customer Phone: 540-815-0400
Ship Via: BEST WAY FREIGHT ALLOWED	Customer Email: bwilliams@salemva.gov

THE PRICES SET FORTH IN THIS QUOTE ARE BASED ON THE TARIFF RATES, DUTIES, GOVERNMENT CHARGES, AND TRADE REGULATIONS IN EFFECT AS OF THE DATE OF THE QUOTE. IF, AFTER THE QUOTE DATE, ANY NEW TARIFFS, DUTIES, TAXES, OR SIMILAR CHARGES ARE IMPOSED, OR ANY EXISTING TARIFFS, DUTIES, OR CHARGES ARE INCREASED OR MODIFIED BY ANY GOVERNMENT OR REGULATORY AUTHORITY (COLLECTIVELY, "TARIFF CHANGES"), AND SUCH TARIFF CHANGES RESULT IN AN INCREASE IN THE COST OF GOODS, WE RESERVE THE RIGHT TO ADJUST THE PRICING OF THE AFFECTED GOODS TO REFLECT THE INCREASED COSTS.

QUOTE VALID FOR 20 DAYS

Pos	Part No / Description	QTY	Unit	Sell Price	Ext. Sell Price
1	44163-463 ROTATING-ASSY V3A60/VS3A60	1	EA	5,397.15	5,397.15
2	46451-758 24150 PLATE WEAR STL V3A	1	EA	641.55	641.55
3	VALVES . 06.00-230-G-12-BA (2-80-24000-602)	1	EA	2,995.00	2,995.00

6" GA INDUSTRIES FIGURE 230 LEVER & SPRING SWING CHECK VALVE COMPLETE WITH CAST IRON BODY AND DISC, DUCTILE IRON DISC ARM, SST 316BODY SEAT, BUNA-N DISC SEAT AND SEALS, TEFILON SHAFT PACKING, SST KEYED SHAFT, SINGLE LEVER ARM AND ADJUSTABLE SPRING, 125 ANSIFLANGE, BABA COMPLIANT

2 WEEK LEAD TIME ON VALVE

Sub Total: **9,033.70**

Gross Total: **9,033.70**

GREENSBORO ADDRESS:
TENCARVA MACHINERY COMPANY, LLC.
1115 PLEASANT RIDGE RD
GREENSBORO, NC 27409
PHONE (336)665-0250
FAX (336)665-0303
CREDIT@TENCARVA.COM

REMIT TO BY MAIL/ONLINE:
TENCARVA MACHINERY COMPANY
PO BOX 409897
ATLANTA, GA 30384
WWW.TENCARVA.COM

REMIT BY ACH:
RECEIVING BANK: BANK OF AMERICA, N.A.
ABA/ROUTING #: 053000196
ACCOUNT #: 000021-208-186
EMAIL FOR REMITTANCE: PAYMENTS@TENCARVA.COM



Sales Quotation

Quotation Number:	T212408	Quotation Date:	01/06/2026	Sales Engineer:	CHRISTIAN WORKMAN
Revision No:	1	Date Printed:	01/06/2026	Phone:	(C) (804) 614-9079 (O) 804-639-4646
Customer Number:	111413			cworkman@tencarva.com	
Customer RFQ	Billy Williams Parts	Order Contact:	PATRICK THOMPSON	Branch:	VA RICHMOND

Terms and Conditions

Tencarva Machinery Company (“Tencarva”) agrees to contract with Buyer for the sale of the equipment described herein (the “Products”) and services to be performed by Tencarva in connection with the Products (the “Services”) only if Buyer’s acceptance of Tencarva’s offer to sell contains all of the terms set forth herein. Tencarva hereby objects to any additional terms. Any confirmatory action by the Buyer or acceptance of the Products or Services shall constitute assent to these terms and any additional terms set forth therein shall not be effective or binding.

1. The Services are warranted to be performed in a workmanlike manner. The determination of compliance with this warranty will be based on testing under controlled conditions with calibrated instruments in accordance with the standards of the Hydraulic Institute or other nationally recognized accreditation standards. If any nonconformity with this warranty appears within 45 days after the Services are performed, the exclusive obligation of Tencarva shall be to re-perform the nonconforming Services in a conforming manner. Such a correction of nonconformities shall be Buyer’s exclusive remedy with respect to the Services delivered or performed by Tencarva. Tencarva’s liability on any claim shall in no case exceed the purchase price allocable to the Services which gives rise to the claim.

2. To the extent assignable, Tencarva shall assign to Buyer, without recourse to Tencarva, all warranties of the manufacturer of the Products made with respect to the Products. Tencarva makes NO IMPLIED WARRANTIES OF ANY TYPE, WHETHER OF MERCHANTABILITY, OR FITNESS FOR A PARTICULAR PURPOSE with respect to the Products or Services, and no warranties or guaranties, express or implied, are made by Tencarva except as specifically provided herein.

3. IN NO EVENT SHALL TENCARVA BE LIABLE FOR INCIDENTAL, CONSEQUENTIAL OR SPECIAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, LOST PROFITS AND ATTORNEY’S FEES, WITH RESPECT TO THE PRODUCTS OR SERVICES OR OTHERWISE. Tencarva shall have no liability with respect to any installation adjustments, repairs or other work done upon or in connection with the Products by Buyer or others. Any cause of action against Tencarva arising out of or relating to the Products or the Services shall expire unless brought within one year of time of accrual thereof.

4. Once placed, orders for the Products or Services by Buyer may be canceled only with Tencarva’s approval upon payment by Buyer for work performed and/or expenses incurred by Tencarva to the date of cancellation. Buyer shall pay Tencarva for interest on any amount not paid when due at a rate of one and one half percent (1 1/2%) per month, or the maximum rate permitted by law, whichever is less, together with all costs of collection. All prices for Products and Services are exclusive of all taxes. Wherever applicable, any tax or taxes will be added to the invoice as a separate charge to be paid by Buyer.

5. To the extent that Products or any portion thereof are supplied according to Buyer’s design or instructions, are modified by Buyer, are combined by Buyer with equipment or things not furnished hereunder, or are used by Buyer to perform a process or produce a product, and by reason of said design, instructions, modification, combination, performance or production, a suit or proceeding is brought against Tencarva, Buyer shall defend, indemnify, release and hold harmless Tencarva, its directors, officers, employees, agents, representatives, successors and assigns against any and all liability, suits, actions, or proceedings, at law or in equity, and from any and all claims, demands, losses, judgments, penalties, damages, costs and expenses arising therefrom and in connection therewith, including, without limitation, patent infringement claims.

6. Buyer shall supply to Tencarva, in a timely fashion, all required technical information, including drawing approval and all required documentation. Tencarva shall not be liable for loss, damage, delay, and/or late delivery due to causes beyond its reasonable control, including, without limitation, late delivery by the manufacturer of the Products, fire, strike or concerted action of workmen, act or omission of any governmental authority, or delays in transportation. In the event of delay due to any such cause, the date of delivery will be postponed by such length of time as may be reasonably necessary to compensate for the delay.

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Final Audit Report

2026-01-06

Created:	2026-01-06
By:	William Williams (bwilliams@salemva.gov)
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